

Summer Festival of Bridge 2024 Welcomes a New Sponsor



Fixed Income Solutions Pty Ltd (FIS) provides a broad range of investors access to the global bond & fixed income market through its premium service offering. We cover the full spectrum of fixed income, including Term Deposits, 'At-Call' accounts, Government & Corporate Bonds, as well as Unrated, Small Cap & High Yield Securities.

With a strong focus on credit and relative value, FIS typically targets investment-grade bonds to generate truly diversified portfolios. Our high turnover, large volumes and low margins ensure our clients enjoy the best price execution in the market. Some of the clients we service include Self-Managed Super Funds, private clients, not-for-profits, Corporates and institutional clients.

Fixed income, and corporate bonds specifically, are a vastly underutilised asset class in Australia compared to the rest of the developed world. Some of the key reasons for that is accessibility & education. Hence, there has long been a missed opportunity for Australian investors. This is where FIS steps in – we provide the access and expertise investors need to enhance returns on their fixed income allocations.

Australian investors have typically relied on at-call or low interest-bearing products, and/or taken on unnecessary risk via overweight equity/property allocations to generate their investment returns. Bonds, by their very nature, are defensive assets that provide capital stability and regular, reliable income, making them an attractive asset class for those looking to generate strong returns.

We are in a very different interest rate environment now compared to where we were 12-18 months ago, so it's a great time for new investors to secure attractive yields that had been unachievable for some time.

If you'd like to learn more about fixed income & how it can assist your investment portfolio, we will be attending the Summer Bridge Festival in Canberra from the 12th-13th of January. Alternatively, if you would like to speak with one of our brokers, please enquire on our website & someone will be in touch shortly: <https://www.fixedincomesolutions.com/contact-us/>

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